

## The Story of Adam Manning:

***“Faster than an e-signature,  
more powerful than an A+ rating,  
able to secure approval for your  
tough clients!”***

Adam Manning grew up in a small town in South Dakota. Even as a child, Adam knew he was destined to do great things. He worked hard and put himself through college. After graduation, Adam joined a major insurance company as an actuary. Adam was very intelligent and good at his job, but he felt there was more to insurance than just the bureaucratic swamp that he was in.



One night, as he regularly did, Adam was working late completing an online training course. Over the radio he heard a severe thunderstorm warning with a possibility of a tornado and severe lightning. Just then, the sirens went off! Adam knew he was safe in the building and could continue working because of the surge protector on his computer. Adam Manning totally underestimated nature. Just as he was about to leave for the night, not one, not two, but three bolts of lightning struck the building and charged through the electrical lines. At that very moment Adam was turning off his computer, and the electricity jolted through his body...

To be continued. Find out what happened to Adam Manning on Friday, July 31 at 12:00 CT.