

DATE: June 18, 2010
TO: All American Equity NMO's and Oklahoma Agents
FROM: Nick Gerhart, VP of Compliance Communications
RE: Oklahoma Annuity Producer Required Training

Oklahoma Administrative Code 365:25-3-1 establishes a four hour annuity training requirement for licensed producers who sell, solicit or negotiate the sale of annuities. Only courses approved by the state of Oklahoma will be accepted to fill this requirement.

Producers licensed prior to July 14, 2010 who sell, solicit or negotiate annuity products have until July 14, 2011 to complete the training requirement. Producers who become licensed on or after July 14, 2010 must complete training prior to selling, soliciting or negotiating annuity products.

To avoid any interruption in processing your new business with American Equity, it is important that you complete the annuity training requirements before July 14, 2011.

Approved courses for this requirement can be found on www.sircon.com/oklahoma.

- Click on "Look up education courses/credit", select "approved course inquiry"
- Select "approved course inquiry"
- Select the appropriate state
- Place a check in the box beside "Annuity" and click submit

Contact Information:

- For general questions about the Oklahoma annuity training requirements: Oklahoma DOI @ 1-405-521-2828 or access the website at www.oid.ok.gov

www.american-equity.com

24/7 Download Forms, Check Contract Status or Commission Statements



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